

Meet Your Speaker



First-Time Leaders
AcceleratedSM



Are you prepared to lead people?

Timothy Dean Smith

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After college I began my career with IBM and realized the powerful impacts of education, which makes all professions possible. During my career, I developed an intellectual curiosity for first-time leader development and culture improvement, inspiring me to teach you to assess and accelerate the development of the right people, for the most important responsibility in the world: leading people. My career spanned over four decades as a Crash Test Dummy in leader development and culture improvement. What I learned over decades, I teach you in hours, so you and others benefit for a lifetime.

My personalized virtual and in-person problem solving sessions, contain the right mix of insight, audience participation and appropriate humor. I stimulate thought and trigger inspiration to improve your behavior. You will be prepared to solve and prevent the top three common and costly leader problems, before your cheeks leave your chair. I understand the impact of people-centered leaders and future-proof cultures and I teach you how to achieve this reality. I can't predict the future; I prepare you to create it.

Keynotes / Workshops / Coaching

Endangered People Skills, Communication Paradox

Communication is the foundation of relationships and relationships are the essence of our existence. Our two most essential people skills are being eroded. Through audience participation, minimal distress and appropriate humor, you will experience the emotions and feelings of the Communication Paradox. You will be able to explain how the Communication Paradox is eroding our essential people skills and how to easily solve it.

Peer to Leader, Now What?

Leadership is also one of our most essential people skills, yet 60% of first-time leaders fail. You will experience how organizations unintentionally lose their best people and simultaneously wreck their culture in three easy steps. You will be introduced to the solution I developed, to prevent this expensive and emotionally devastating failure.

Sunday Feelings About Monday Mornings

Culture is how you feel Sunday evenings about Monday mornings. 67% of employees are disengaged. You will be introduced to two concepts I pioneered, Mynd TimeSM and Contagious Performance ImprovementSM, the future-proof culture. I will teach you how to make this future-proof culture your reality, beginning with a culture self-assessment, performed old-school.

Schedule our “get to know each other” conversation, to understand your goals and how I can help.

“Coach people, manage processes and get out of their way.”
Timothy Dean Smith

Testimonials



"I first met Tim over conversation and had the opportunity to work with him recently with family members on communication and emotional intelligence in professional application. We were very satisfied with his mentoring skills and enthusiasm. He made a big difference. Thanks Tim!" **George S., Global Instructor**

"Tim's passion for coaching and commitment to performance improvement is exactly what we needed. In a few short months, the team began setting monthly revenue records." **W. Michael S., Vice President, Finance**

"I have had numerous opportunities to work with Tim both during our years together at IBM and for several years while providing performance improvement and cost reduction solutions in the manufacturing, healthcare, facilities management and other service industries. Tim is well versed in a broad range of organizational improvement principles and the effective use of problem-solving tools and techniques. His base of knowledge, customer focused approach and personal integrity makes him fully qualified to assist any client in their quest for organizational excellence." **Art J., Quality Systems & Procedures Analyst**

"Tim nailed it! In one presentation, he gave valuable tips that will change the way I communicate from now on!" **Ginny T., Senior Business Advisor**



"I went to the workshop on "Communication" that Tim presented on 09/11/2018. Tim's content was right on and he did a great job keeping our attention throughout. Now we have to practice what he taught." **Ken, A., Owner**

"Tim, you did a great job at our recent management conference. We all need to be reminded of the things that create a working environment where people feel valued and your presentation did that. I know our staff will reflect on the presentation and improve communications." **Ed S., Vice President of Human Resources**



"Tim provided valuable insight and tips in his customized presentation, which was delivered with enthusiasm and conviction. The audience feedback was all positive with regard to the knowledge he shared, the examples he cited and the key points of learning he summarized for us. Everyone walked away with something they could apply in their personal and professional lives and the materials he provided to the group were valuable reminders of his presentation." **Doug H., HR Manager**

"Thank you for doing such a great job training our staff on performance improvement today. I really appreciate how you truly listened to what we needed to cover and did an excellent job delivering the material." **Debra M., Vice President**

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