



David Walter

Speaker & Author of

The ***Million Dollar Rebuttal***

Author, speaker and sales connoisseur, David Walter, is one of the foremost authorities on telemarketing and sales. David's live presentations are exciting, engaging, proactive and innovative.

Speaking Testimonials:

"I invited David to speak to our Chamber Connections group last week. He talked about overcoming objections and growing your business. His presentation was a strong, positive, and worthwhile experience. We enjoyed his visit immensely!"

- Art Goldberg - Las Vegas Chamber of Commerce



"David had recently spoke at our Chamber Luncheon, he was an incredible speaker and everyone was engaged. So many people went up to him afterwards asking for help with their business. He was the perfect fit for our audience!"

- Kyle Woosley - Anaheim Chamber of Commerce



David's techniques have transformed the difficult and mundane task of cold-calling into an easy and profitable process!

His claim to fame came from setting a record 15 appointments a day, every day for 6 months working at a telemarketing company, setting a total of over 1800 appointments!

This successs led him to start his own telemarketing company for 13 years, helping tech companies sell millions of dollars through his innovative cold calling strategies.

Speaking Topics Include:

- The Power of the Subconscious Mind- Tap into Your Super Alter Ego for Stratospheric Results
- Prospect Myth Buster- You can sell more to prospects that don't have a need!
- Cold-Calling Success is Not a Numbers Game- Do you Want Your Employees to Make Calls or to Make Contact?

About David's Book: The Million-Dollar Rebuttal

The Million Dollar Rebuttal, Stratospheric Lead Generation Secrets, is available nationwide in the Amazon Kindle Store for \$9.95.

