



# David Bell

DISCOVERY ZONE COACHING LLC

## SPEAKER PROFILE

David Bell is an award-winning speaker and transformative coach, brings a wealth of personal experience, innovative ideas, and inspirational stories to every stage. With a rich career spanning over three decades in the financial service industry, David has a proven track record of leading, training, and inspiring sales leaders to deliver exceptional service and forge enduring relationships.

## TOPICS

### ❖ Building Your Network – The Power of Connection

Dive into the art of networking with a fresh perspective. Understand that successful business is built on relationships with people you know, like, and trust. Learn how to transform connections into meaningful conversations and cultivate lasting relationships.

### ❖ Better Conversations Start with Listening

Learn how better conversations can lead to stronger relationships. Discover the power of listening with your eyes, ears, and heart and see how it can positively impact your interactions.

### ❖ Creating Next Steps for Leadership Success: Leveraging the GROW Model

Discover the art of asking powerful questions using the GROW Model. Whether you're leading a team, managing a project, or assisting others in setting goals, this session equips you with the tools to ignite success.

## TESTIMONIALS

"He has a great ability to build relationships and focus all the team's efforts toward the most meaningful work."

Allan Harris, former Chief Learning Officer, Zions Bank

"David is a consummate professional with over three decades of experience in the financial services industry. His passion and expertise as a certified leadership coach, speaker, and facilitator are remarkable. He has a unique ability to inspire and motivate professionals and organizations to achieve their highest potential."

Elizabeth A. Ruiz, PhD, MBA

**Book David Today** for your next event and let him share valuable insights on personal and professional connections. Presentations can be tailored to your needs, from 45-minute keynotes to 90-minute webinars or half-day workshops.



## CONTACT INFORMATION

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