



Deborah A. Coviello

THE DROP IN CEO

ABOUT DEBORAH

Deb Coviello is an advisor, author, podcast host, and Founder of Illumination Partners, a consulting firm for CEO's navigating change.

A trusted partner to C-Suite Leaders, Deb brings 30+ years of experience and strategy in Quality and Operational Excellence roles combined with her 20 years in the Flavors and Fragrance industry to support her clients as they work together to identify, assess, and solve the issues that are preventing their business growth.

Certified as Lean and Six Sigma Blackbelt in Process Improvement, she has developed powerful programs devoted to helping CEO's identify emerging leaders, understanding "People" are your greatest tool in your toolbox.

Deb is a board member of Women in Flavor & Fragrance Commerce, (WFFC), an avid Curler with the Cincinnati Curling Club, a mother of three and resides in Cincinnati Ohio with her Husband Dan of 32 years.

SPEAKING TOPICS

SO CLOSE: FROM TRANSACTIONAL LEADER TO LEGACY BUILDER (45-75 MINUTES)

You have reached the top of your career because of your talent, but you still feel off track. What started as a passion now feels like a grind and you're starting to wonder, is there more to leadership than checking boxes?

You're not alone. In fact, over her 30+ experience, Deb Coviello has also felt this frustration. She has researched and worked with countless CEOs, distilling that experience into The CEO's Compass that will not only get you back on track, but leave a lasting impact.

In this presentation, you will learn:

- Three powerful words to change feedback from fearful to freeing
- Why it's great that not everyone is a high performer
- Key conversational phrases to transition from expert to trusted partner
- How to guide a conversation from conflict to opportunity
- The best leadership tools for making an impact in days, not months

These strategies will leave you inspired to lead and ready to transition from being "so close" to effective leadership to leaving a lasting impact.

This presentation is best suited for C-Suite Executives, High Performance/Emerging Leaders, Non-Profit Leadership, Executive Management & Leadership Programs, PE/VC Investors



COMMUNICATING WITH CONFIDENCE AND IMPACT (30-45 MINUTES)

Imagine you're heading into a company-wide meeting excited to share a new initiative with your team. You speak into a sea of faces and can feel the resistance in the room. Instead of sharing your excitement about new possibilities, your employees shake their heads. They can't see past the overwhelm and promise of more work.

Some would say that this is a passion problem. The truth is, it's a leadership problem. In this talk, you will receive some of the most powerful words you can use to increase your influence and impact.

During this presentation you will learn:

- How to ask for feedback
- Why confidence and mindset lead to higher visibility
- How to be influential when presenting information and get the outcome you want

This presentation is best suited for: HR Business Partners, Technical Leaders, Emerging Leaders

SPEAKING TOPICS

THE CEO'S COMPASS - YOUR GUIDE TO GET BACK ON TRACK (45-60 MINUTES)

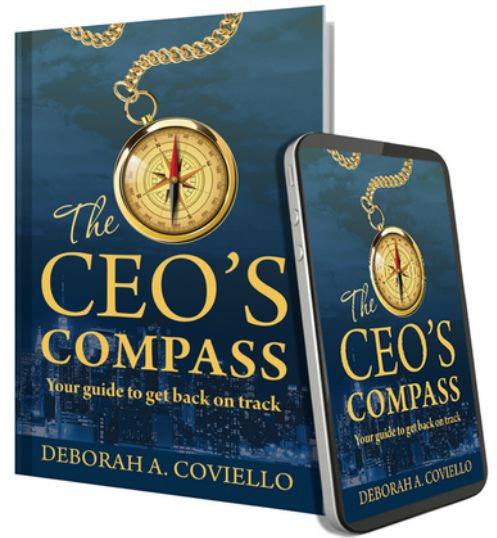
A recent study showed nearly 60% of leaders feel depleted at the end of day. This feeling is a key indicator of burnout and makes it difficult to lead and inspire others. If you've ever experienced that restless exhaustion, you know why CEOs are among the most likely candidates for experiencing job frustration and burnout.

In this presentation Deb will reveal the foundational principles from her book, *The CEO's Compass*, giving you actionable strategies for reducing stress, reigniting your passion for leadership, and achieving results in days, not weeks.

In this presentation, we will discuss:

- Corporate Destabilization
- Why Can't Everyone Be a High Performer?
- Three Signs You're Losing Your Emerging Leaders
- Why CEO's Shouldn't Coach Employees
- Do Your Executives Know When To Ask for Help and Who To Trust?
- Three Simple Words To Get a Better Outcome.

This presentation is best suited for: C-Suite Executives, Non-Profit Leadership, Higher Education Institutions, PE/VC Investors



CUSTOM PRESENTATIONS AVAILABLE UPON REQUEST

Have a leadership topic you would like to discuss?
Email deborah@coviellocm.com to create a custom proposal.

FEATURED ON:



"Deborah's powerful focus on legacy, chaos, survival, and teamwork have inspired me to rethink my work with others."

- Dr. Darin Detwiler