

# Biography of Joe Mullins

## Congressman



Congressman Joe Mullins has built a career defined by persistence, responsibility, and a steady commitment to community-focused growth. His professional life reflects a balance between entrepreneurship, public service, media engagement, and philanthropy. Across business, government, and charitable work, he has consistently focused on practical solutions rather than personal recognition, allowing results to speak louder than titles.

### Early Life and Foundations

He grew up with strong ties to Evans, Georgia, where early experiences shaped his work ethic and sense of accountability. During high school, he was active in athletics, theater, and leadership programs. He was involved in organizations such as FBLA, Jr. Achievement, and 4H, which introduced him to teamwork, discipline, and structured leadership. These early lessons helped him understand the importance of preparation and service at a young age.

He later earned a BBA in Business Management from the University of Georgia. Seeking broader exposure, he attended UCLA, where he studied under Hollywood agent Henry Holmes. This period gave him insight into the entertainment industry while strengthening his understanding of negotiation, relationships, and long-term planning.

## **Entry Into Sports and Entertainment**

With a mix of business training and creative awareness, Joe Mullins of Augusta entered the sports and entertainment industry. He represented athletes and entertainers who would later become widely recognized and inducted into the NFL and boxing Hall of Fame. These experiences taught him how to manage high-pressure situations, build trust, and protect others' interests.

During this time, Joe also interned with the Anthony Robbins companies. The exposure reinforced principles of personal responsibility, consistency, and resilience, skills that would later support him across business ventures and public leadership roles.

## **Building The Mullins Companies**

Joe eventually expanded his focus beyond representation and into entrepreneurship. He founded The Mullins Companies, which grew into a diverse organization including Mullins Properties and Mullins Sports & Entertainment. What began as a small operation expanded across the Southeast into restaurants, franchise businesses, construction projects, and real estate holdings.

The real estate division steadily grew to include more than 800 multifamily units along with several commercial businesses. Growth did not come without challenges. During the COVID-19 storm, many properties faced vacancy and uncertainty. Joe led his teams through recovery, moving from high vacancy levels to record occupancy and improved performance.

His approach has remained active and hands-on. He often acquires troubled properties that others have struggled to stabilize, invests in improvements, and works to restore them as productive assets that support local economies. Partnerships and joint ventures have played an essential role in expanding the company's footprint.

## **Sports, Media, and Brand Partnerships**

The sports division of the business continued to develop by securing major corporate clients and sponsorships connected to college playoffs and national championship games. This positioned the organization as a reliable entry point for corporations seeking access to high-level sports & entertainment environments.

Joe also expanded into media through radio. What began as a small local program gradually reached a wider audience. His show, "Live, Work, Shop, Play in Florida," now

reaches more than two million listeners across Florida and Georgia through Salem Media radio and online platforms. The program features political leaders, business executives, athletes, authors, and entertainers, presented in a direct and conversational format.

## **Public Service in Flagler County**

He later deepened his role in public service after relocating and becoming active in Flagler County. Joe Mullins, Flagler, became known for a leadership style focused on results and long-term planning rather than short-term attention.

He served as Chairman of the Board of County Commissioners, where he helped expand broadband access to unserved rural areas, secure funding for mental health services, and strengthen disaster recovery support. During hurricanes, administrative transitions, and the pandemic, he played a role in restoring fiscal stability through initiatives such as beach nourishment funding, workforce housing efforts, and resolving the County's rounding assessment.

He also served as Vice Chair of the National Association of Counties Broadband Committee, enabling him to support expanded internet access in rural areas. In addition, he supported services addressing suicide and addiction, two serious challenges facing the community.

## **Philanthropy and Personal Commitment**

Philanthropy remains central to Joe's life. Through Mullins Charities, he has helped raise more than \$10 million for organizations including St. Jude Children's Research Hospital, Boys & Girls Club, and the Salvation Army. He has also supported local initiatives such as "Shop with a Doc," which assists pediatric burn patients and their caregivers.

Addiction recovery is a deeply personal cause for Joe. With more than fourteen years sober, he advocates for opioid addiction recovery, increased resources, and reduced stigma. He has served on local, regional, and national opioid task forces, organized events, and supported families facing crisis.

## **A Continuing Commitment**

Today, The Mullins Companies continues to expand, its radio platform reaches new audiences, and its philanthropic work remains active. Congressman Joe Mullins

approaches each new chapter with a focus on responsibility, community impact, and helping others access opportunities that once changed his own life.