

# Biography of Jason Hughes San Diego: A Pioneer in Commercial Real Estate



**Jason Hughes San Diego**'s journey in the real estate industry commenced in the 1980s when he entered the commercial sector with Cushman & Wakefield in the bustling Century City Area of Los Angeles. His time there gave him the essential knowledge and skills that would later underpin his numerous successes.

## Embarking on New Ventures in San Diego

Seeking fresh opportunities, he relocated to San Diego, where he would make significant strides in his career. For nearly three decades, he adeptly represented corporate tenants in negotiating leases and purchases, marking his rise as a formidable force in the area's commercial real estate market.

## Establishing Hughes Marino

Jason founded Hughes Marino, an internationally recognized real estate advisory firm. This company stands out for its dedication to representing tenants, specializing in lease negotiations, owner-user acquisitions, construction and project management, and more. It has garnered considerable accolades, including rankings as the #1 Best Place to Work in the Nation by Fortune magazine and other notable recognitions for its company culture and workplace environment.



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## **Jason Hughes**

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Besides his business achievements, Jason Hughes has been engaged in community and civic issues. He was a former President of The New Children's Museum. Also, he served as a board member for the San Diego County Taxpayers Association, which advocates responsible use of taxpayer funds.

### **Core Values and Culture at Hughes Marino**

At the heart of Hughes Marino is a commitment to core values that emphasize collaboration, innovation, and integrity. This culture propels the company to achieve high standards of excellence and ensures long-lasting relationships with clients, emphasizing the welfare of the community and the team.

### **Leadership and Innovations by Jason**

Under Jason Hughes San Diego's leadership, the firm has become one of the largest companies specializing exclusively in tenant and buyer representation in the United States. His innovative leadership and client-focused approach have driven the firm's growth and success. His involvement in critical legislative changes, such as introducing the Dual Agency Disclosure Bill (SB117), underscores his commitment to transparency in the commercial real estate industry.



## **Jason Hughes**

Hughes Marino is more than just a business; it's a team fuelled by collaboration, innovation, and ten core values. These core values guide all its operations, inspiring the team to strive for excellence and always do what suits their clients, the company, and the community.

## **Extensive Experience and Market Impact**

With a career spanning over thirty years, he has negotiated leases and purchases covering millions of square feet. His expertise encompasses a broad spectrum of real estate transactions, making him a key player in shaping the commercial landscape of California.

## **Recognition as a Thought Leader**

Jason is recognized as a thought leader in his field. He is respected for his insights and expertise, which major media outlets and public forums frequently seek. His professional accolades include numerous "Most Admired CEO" and "Broker of the Year" awards, which speak volumes about his influence and respect in the industry.



## Jason Hughes

He specializes in complex high-value leases, early renegotiations, expansion and contraction negotiations, office acquisitions, participating loan structuring, lease and loan workouts, anchor high-rise lease negotiations, build-to-suit developments, and project finance negotiations.

### **Educational Background and Civic Engagement**

Jason Hughes San Diego holds a Bachelor of Science in Business Administration from Pepperdine University and an MBA in Real Estate Finance from San Diego. He is also an alumnus of executive programs from prestigious institutions like Harvard University and UCLA's Anderson School of Business. Beyond business, he is deeply involved in civic and community activities, having held significant roles in various cultural and community organizations.

Jason of San Diego is more than a leading figure in real estate; he is a champion of ethical practices and community involvement, dedicated to advancing transparency and fairness within the industry while contributing significantly to societal welfare.