

Biography of Frank Song



Frank Song, a renowned Equity Investor and serial entrepreneur, operates from his base in Fremont, California. He has also played a significant role as a Senior Diplomatic Advisor to the United Nations, where he contributed strategic insights on international relations and participated in the General Assembly. His career trajectory, from overcoming homelessness to establishing a global multi-million dollar investment firm, highlights his exceptional journey in the business world.

In his early adult life, Song faced homelessness and food scarcity adversities. Despite these challenges, he was determined to pursue higher education and self-funded his studies at the University of California. It was during this period that he ventured into real estate. His perseverance in academia and real estate entrepreneurship paid off, enabling him to make \$10 million from selling distressed properties within four years.

Always looking for overlooked market opportunities, Song's real estate achievements paved the way for his entry into equity investments and venture capitalism. Before turning twenty-five, he had acquired his Series 7 Stockbroker License and California Life and Disability Insurance License. He now manages \$500 million in committed

capital, focusing on buyouts and partnerships with highly profitable businesses in niche markets.

Self-made Financier

Frank Song's journey from sleeping in public spaces to creating an eight-figure global business empire is inspiring. He emphasizes the importance of emotional control as essential for making prudent business choices and enduring the unpredictable nature of entrepreneurship.

He opted for a nontraditional educational route, securing pivotal licenses by the age of 19, which enabled him to finance his education and invest in real estate strategically. His reputation for turning minimal resources into substantial value led to establishing and managing a \$10 million real estate fund.

Private Equity Investor

As a private equity investor, Song meticulously evaluates business opportunities' potential risks and benefits, considering immediate and long-term impacts. His expertise in leveraged buyouts and growth equity has guided him in managing over \$1 billion in transactions, consistently aiming to optimize his investment decisions.

His investment strategies have yielded high returns and created more than 1,000 jobs. He manages a significant private equity portfolio and has earned distinctions such as being named three times on Inc. 5000's "Fastest-Growing Private Companies in America." His expertise has been recognized in interviews and features in prestigious publications like Forbes, Bloomberg, and USA Today, and he has shared his insights with Tony Robbins and on popular podcasts like "Action & Ambition" and "Invest Like a Boss."

Senior US Diplomatic Advisor

As a senior diplomatic advisor to the United Nations with permanent observers status, Song provides invaluable insights at UN meetings and is often called upon for expert international relations advice. His diplomatic role affords him unique access to high-level discussions and secure areas within US government facilities, further enhancing his influence in global governance.

Financial Industry Thought-leader

Frank Song has successfully built a company with an enterprise value of up to \$100 million. He has been instrumental in elevating the financial performance of several startups, including HighJump and Zinc Ahead. He leads a global team of over 200 professionals in America and Europe, striving to create lasting positive change and inspire the next generation of leaders.

Celebrated as a leading lecturer at the University of California, Berkeley Alumni Association, Song has also been featured in Forbes' "From Walmart to Wall Street: his Eight-Figure Business Journey." His commitment extends beyond business; he is a fervent philanthropist focused on supporting global unity and providing relief to refugees, animals, and orphans, especially in conflict-affected areas like Ukraine. He continues to be a beacon of hope, harmony, and compassion, leveraging his resources and influence to make a significant global impact.