



SCOTT SNIDER

Leader, Lifetime Entrepreneur, Growth Specialist
President, Exit Planning Institute

Scott Snider is the President of the Exit Planning Institute (EPI) and the Operating Partner of Snider Premier Growth, a small family investment company. At EPI, Scott is responsible for the strategic direction of the organization along with overseeing the company's operations and chapter development. Since joining EPI, Scott has expanded the organization regionally, nationally, and globally, providing a transformational educational experience to advisors from all specialties across the globe.

Scott Snider is a nationally recognized industry leader, growth specialist, and lifetime entrepreneur. Two of Snider's biggest talents include market penetration and rapid growth strategies. As the operational and strategic leader of EPI, Snider thrives on helping advisors learn how to educate clients, achieve market distinction, and deliver real results.

SPEAKING TOPICS

- Exit Planning is Not What You Think
- The Need for Exit Planning
- Owner Engagement Strategies for the Professional Advisor
- Riding the Exit Wave: An Introduction to Business Transition Planning
- The Advisor of the Future
- Rapidly Grow your Business 10x
- 10 Mindset Shifts: Begin Your Reinvention
- Connect with Next Generation Owners

CONTACT & CONNECT



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(216) 712-4244

NUMBERS AT A GLANCE

- 1 Business Successfully Exited
- 20+ Years as an Entrepreneur
- 200+ Speaking Engagements
- 250+ Personal Endorsements
- 1,200,000+ Content Views
- 90% Audience Rated 'Excellent' Speaker

IDEAL AUDIENCES

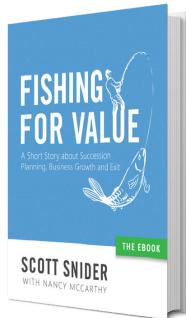
Scott Snider is a serial entrepreneur who speaks to business owners, entrepreneurs, professional advisors and consultants, executive leadership teams, strategic growth teams, CFOs, controllers, schools, universities, and more. Scott's motivating and thought provoking message can be tailored to numerous audiences. Do you have an audience that would benefit from hearing Scott speak or speaking topic in mind that is not listed above? Contact us at EPIadmin@exit-planning-institute.org and we can help design a presentation that is right for you.

ACCOMPLISHMENTS

- M&A Advisor 40 Under 40 Emerging Leaders Award
- NACVA 40 Under 40 Award
- Cleveland Crain's Business 40 Under 40 Award
- Northeast Ohio 25 Under 35 Movers and Shakers Award
- Cleveland Bridge Builders Program - Cleveland Leadership Center



FISHING FOR VALUE



Written by Scott Snider, lifetime entrepreneur and exited owner, with contributions by ten industry experts in the Exit Planning Institute community, resulting in a realistic, practical, and compelling tale of business owner 'Chuck Barrows' based on hundreds of real-life business owner experiences.

This eBook has been used by hundreds of advisors across the country to help bridge the exit planning knowledge gap for clients considering transition. Fishing for Value effectively illustrates the need for a proactive exit strategy. Download your digital copy today on Amazon by visiting www.FishingforValue.com.

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WHAT ARE PEOPLE SAYING?

- “ High energy speaker with eloquent story telling skills.
- “ So easy to remain engaged, I could learn so much just from listening to his stories.
- “ Not only informative but inspirational and you can feel his passion. This was reinvigorating.
- “ Eye opening and immediately actionable.



ABOUT EXIT PLANNING INSTITUTE

Exit Planning Institute, home of the Certified Exit Planning Advisor (CEPA) credential, is an education company committed to providing professional advisors the best industry content, ongoing practice support, and owner education resources. To learn more about EPI or the CEPA credential, visit www.Exit-Planning-Institute.org.



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